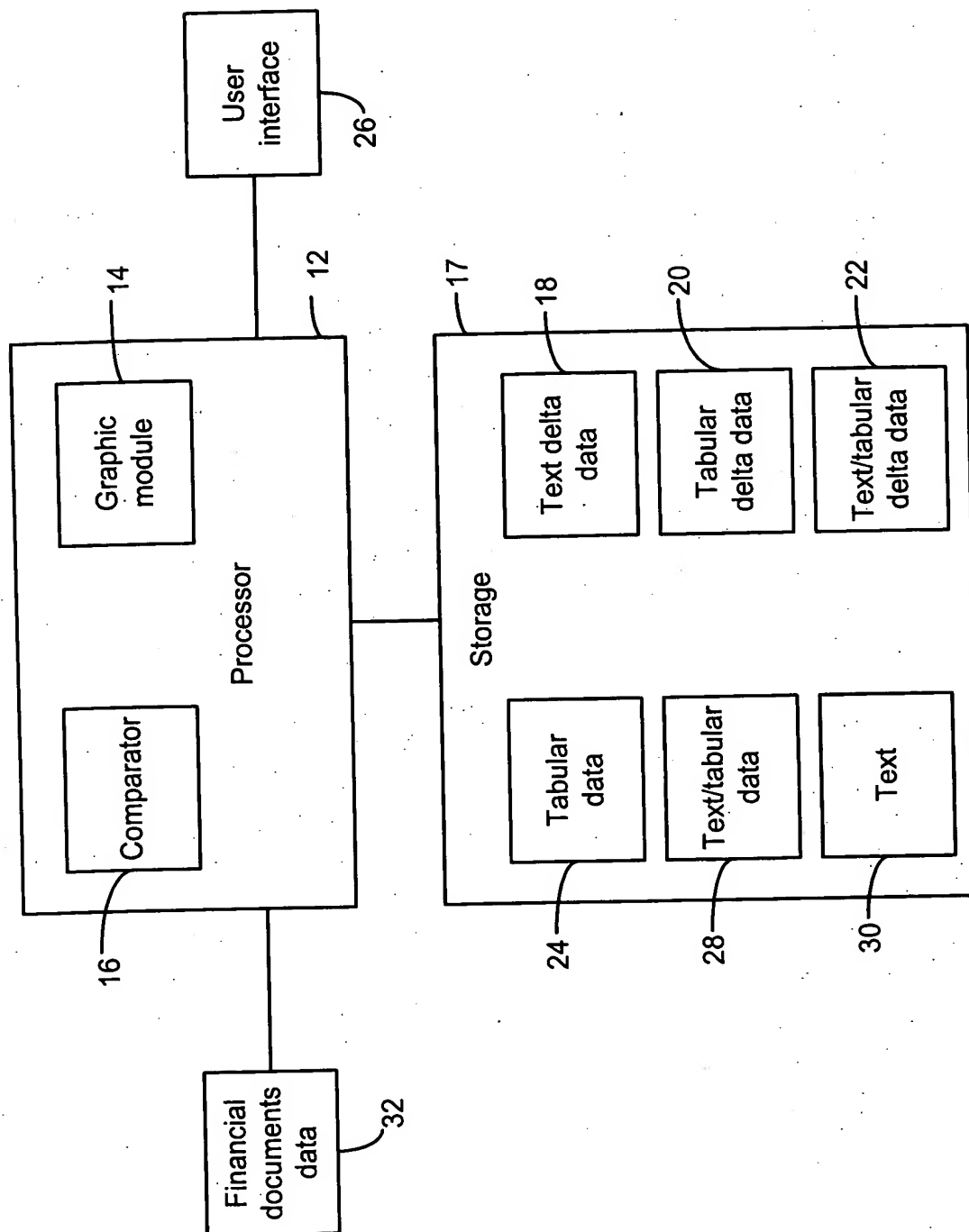


FIG. 1



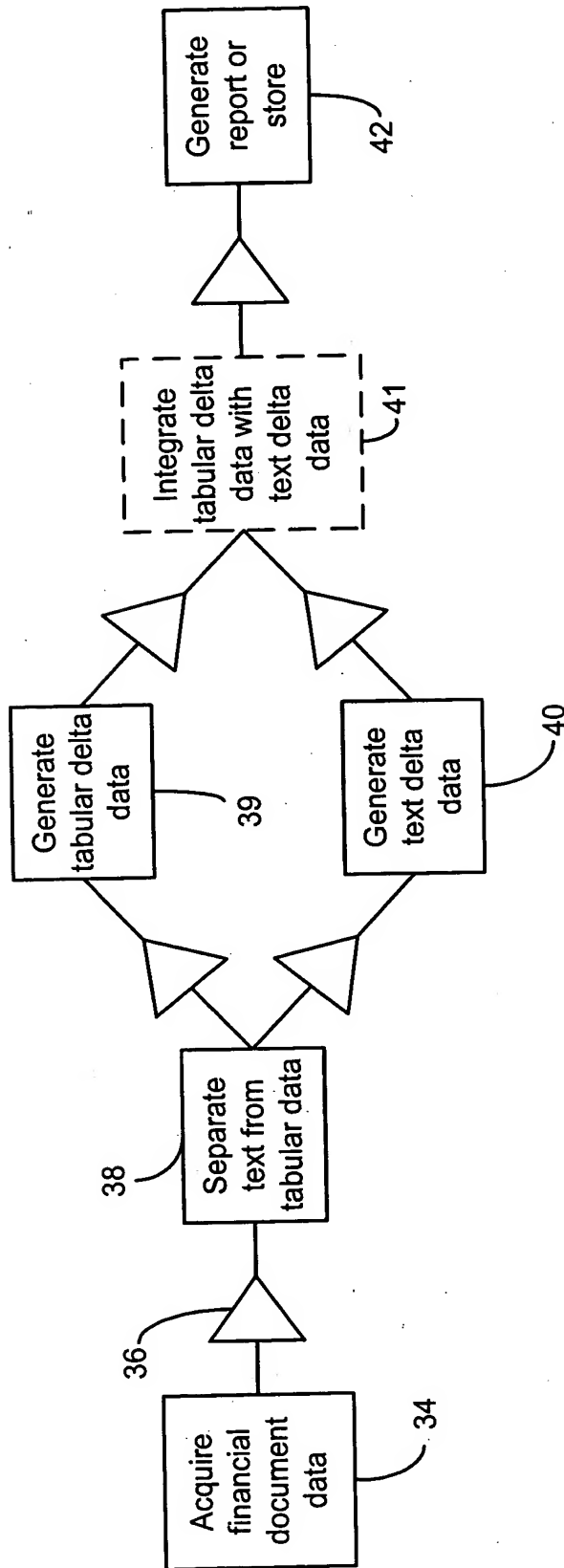


FIG. 2

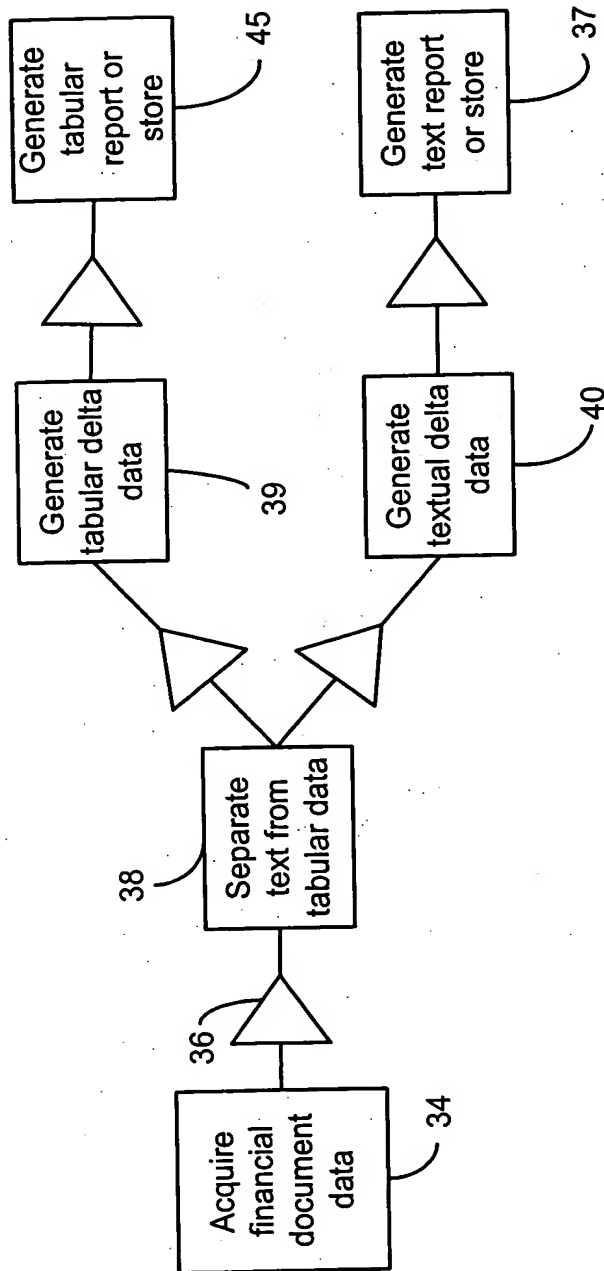
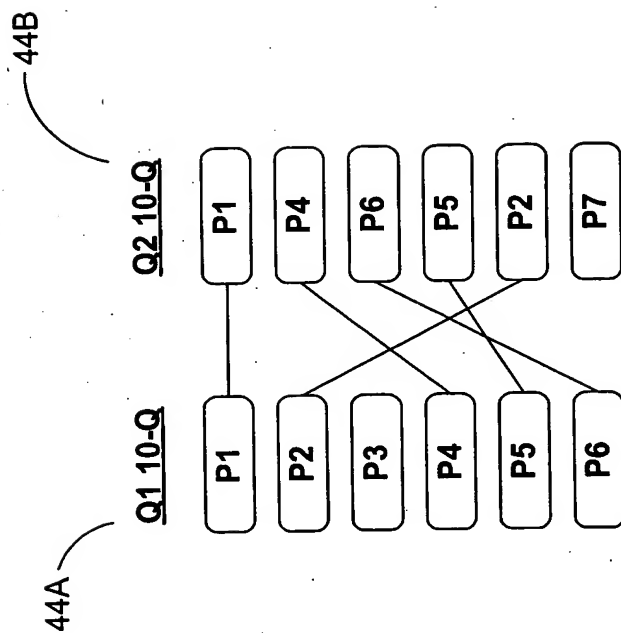


FIG. 3



Paragraph Matching

FIG. 4

FIGURE 5

FORM 10-Q Delta Report

Pfizer – Form 10Q for the quarterly period ended September 29, 2002

10Q September 29, 2002

10Q June 30, 2002

DISCONTINUED OPERATIONS 46A

Income from discontinued operations, net of tax, of \$37 million in the first nine months of 2001 reflects the resolution of several post-closing matters associated with the divestiture in prior years of the Medical Technology Group and the Food Science Group.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Our net financial asset position was as follows:

[TABLE OMITTED: NET FINANCIAL ASSET POSITION]

Selected measures of liquidity and capital resources:

[TABLE OMITTED: SELECTED MEASURES OF LIQUIDITY AND CAPITAL RESOURCES]

The increase in working capital from December 31, 2001 to September 29, 2002 primarily reflects:

- cash from current period operations and long-term debt issuances.

partially offset by:

- purchases of property, plant and equipment (\$1,259 million)

- purchases of our common stock (\$4,726 million)

- cash dividends on common stock (\$2,382 million)

The increase in shareholders' equity per common share is primarily due to net income in excess of dividends declared and/or paid.

46B

50

49

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purchases of property, plant and equipment (\$856 million)

purchases of long-term investments (\$1,338 million)

purchases of our common stock (\$1,996 million)

cash dividends on common stock (\$1,594 million)

The increase in shareholders' equity per common share is primarily due to growth in net income.

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LEGEND: ☒ = Changed text ☒ = Deleted text ☒ = Added text

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streetevents@ccbn.com

617.603.7900

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FIGURE 6

FORM 10-Q Delta Report

Dell - Form 10Q Delta between the periods ended July 20, 2003 and September 20, 2002

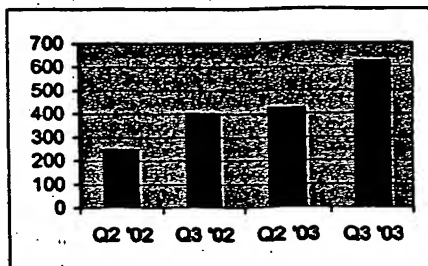
NOTE 7 - TRANSACTIONS WITH LEASING AFFILIATES

☒³ The Company is currently a partner in Dell Financial Services L.P. ("DFS"), a joint venture with CIT Group, Inc. ("CIT"). The joint venture allows the Company to provide customers with various financing alternatives and asset management services as a part of the total service package offered to the customer. CIT, as a financial services company, is the entity that finances the transaction between DFS and the customer.

The Company may sell equipment directly to customers who, in turn, enter into loans with DFS to finance their purchases. The Company recognized revenue on equipment sold to end-user customers which was financed with DFS installment loans in the amount of \$624 million and \$401 million during the third quarter of fiscal 2003 and fiscal 2002.

Revenue on equipment sold to end-user customer

SECOND QUARTER 2003	THIRD QUARTER 2003	\$ CHANGE	% CHANGE
SECOND QUARTER 2002	THIRD QUARTER 2002	\$ CHANGE	% CHANGE



54

52A

52B

Professional Services and Premier Enterprise Services). In addition, the Company continued the trend of increasing the portion of its research, development and engineering expenses on enterprise systems.

☒³⁸ Notebook computer unit shipments increase 26% from the same period in fiscal 2002 and 13% sequentially, compared to year-over-year industry growth of 11% (excluding the Company) for the third calendar quarter of 2002.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

For a description of the Company's market risks, see "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations - Market Risk" in the Company's Annual Report on Form 10-K for the fiscal year ended February 1, 2002.

ITEM 4. Controls and Procedures

⁺³⁸ Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls

☒³ The company is currently a partner in Dell Financial Services L.P. ("DFS"), (through a series of transactions more fully described below, CIT Group, Inc. ("CIT") became the other venture partner in DFS. The joint venture brought together two parties with complementary interests: the Company wanted to enable sales of its products to customers who desired a financing option, and CIT wanted a steady source of originations for its financial services business.)

☒³⁸ In addition, the Company continues the trend of increasing the portion of its research, development and engineering expenses on enterprise systems (allowing the Company to remain competitive.)

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FIG. 7

DELTA TABLE EXAMPLE

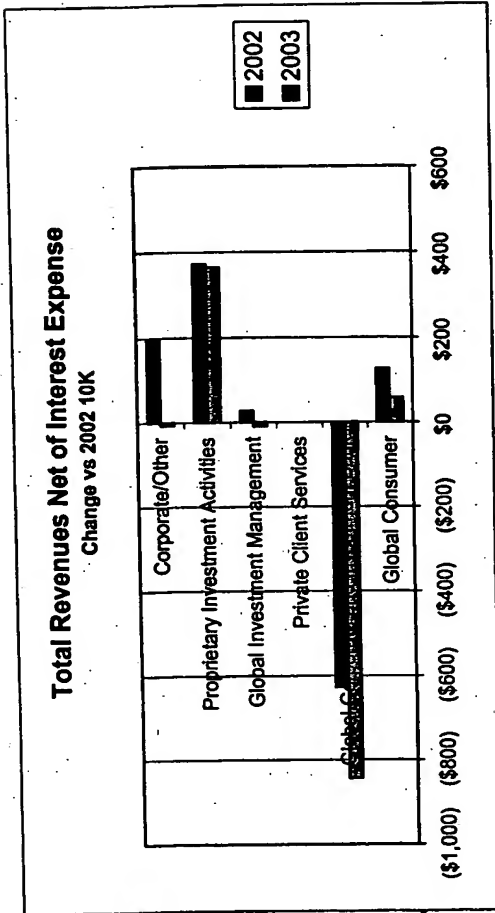
In Millions of Dollars, Except Identifiable Assets in Billions	FIRST QUARTER					Mar. 31		Dec. 31		
	2003		2002		2003		2002		2003	
	Total Revenues, Net of Interest Expense	Provision (Benefit) for Income Taxes	Income (Loss) from Continuing Operations Before Cumulative Effect of Accounting Change (1)	Identifiable Assets	Income (Loss) from Continuing Operations Before Cumulative Effect of Accounting Change (1)	Identifiable Assets	Income (Loss) from Continuing Operations Before Cumulative Effect of Accounting Change (1)	Identifiable Assets	Income (Loss) from Continuing Operations Before Cumulative Effect of Accounting Change (1)	Identifiable Assets
Global Consumer	\$9,588	\$8,675	\$1,057	\$951	\$2,146	\$1,700	\$377	\$390	\$46	\$61
— Change vs 2002 10K	\$58	\$126	(\$162)	(\$120)	(\$91)	(\$189)	\$46	\$61	\$46	\$61
— Percent Change	0.61%	1.47%	-13.29%	-11.20%	-4.07%	-10.01%	13.90%	18.54%	13.90%	18.54%
Global Corporate and Investment Bank	5,402	5,487	627	586	1,431	1,176	601	558	31	16
Change vs 2002 10K	-843	-627	-25	-140	217	-113	31	16	31	16
Percent Change	-13.50%	-10.26%	-3.83%	-19.28%	17.87%	-8.77%	5.44%	2.95%	5.44%	2.95%
Private Client Services	1,327	1,507	97	125	157	217	13	13	13	13
Change vs 2002 10K	-	-	-	-	-	-	-	-	-	-
Percent Change	-	-	-	-	-	-	-	-	-	-
Global Investment Management	1,994	1,911	136	198	466	424	118	112	12	9
Change vs 2002 10K	-9	27	-57	9	30	52	12	9	12	9
Percent Change	-0.45%	1.43%	-29.53%	4.76%	6.88%	13.98%	11.32%	8.74%	11.32%	8.74%
Proprietary Investment Activities	94	111	8	25	-	35	9	9	0	0
Change vs 2002 10K	365	373	112	128	237	220	0	0	0	0
Percent Change	134.69%	142.37%	107.69%	124.27%	100.00%	118.92%	0.00%	0.00%	0.00%	0.00%
Corporate/Other	131	107	-6	-6	-97	-68	-19	15	-19	15
Change vs 2002 10K	-6	194	56	106	-153	62	-35	3	-35	3
Percent Change	-4.38%	222.99%	-90.32%	-94.64%	-273.21%	-47.69%	-218.75%	25.00%	-218.75%	25.00%
TOTAL	\$18,536	\$17,798	\$1,919	\$1,879	\$4,103	\$3,484	\$1,137	\$1,097	\$105	\$102
Change vs 2002 10K	\$892	\$1,600	\$21	\$108	\$397	\$249	\$105	\$102	\$105	\$102
Percent Change	5.06%	9.88%	1.11%	6.10%	10.71%	7.70%	10.17%	10.25%	10.17%	10.25%

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DELTA GRAPH EXAMPLES

Total Revenues Net of Interest Expense
Change vs 2002 10K

	2003	2002
Global Consumer	\$58	\$126
Global Corporate and Investment Bank	-843	-627
Private Client Services	-9	27
Global Investment Management	365	373
Proprietary Investment Activities	-6	194
Corporate/Other		



Total Revenues Net of Interest Expense
Percent Change vs 2002 10K

	2003	2002
Global Consumer	0.61%	1.47%
Global Corporate and Investment Bank	-13.50%	-10.26%
Private Client Services	-0.45%	1.43%
Global Investment Management	134.69%	142.37%
Proprietary Investment Activities	-4.38%	222.99%
Corporate/Other		

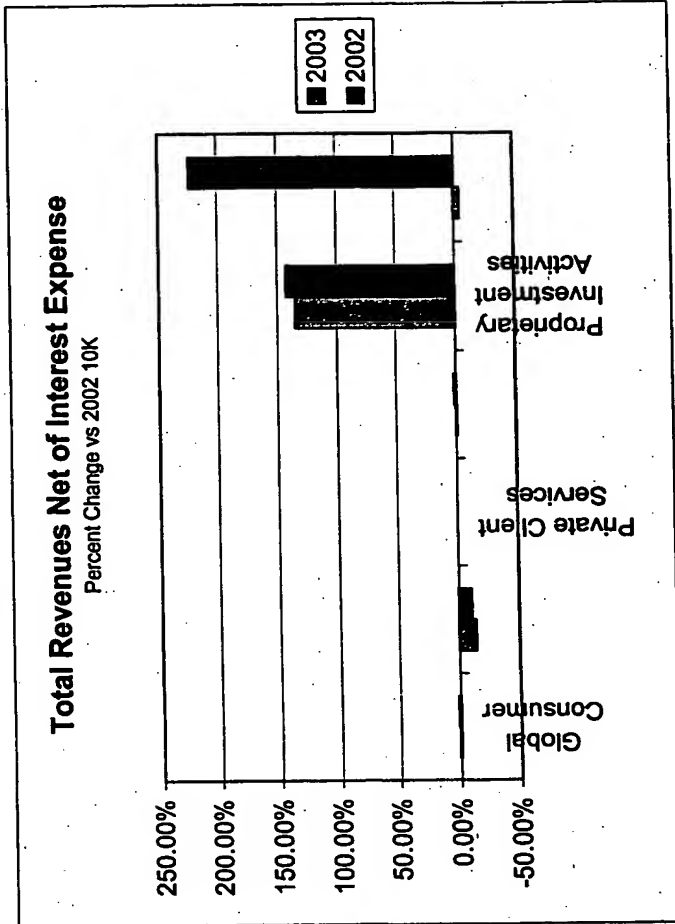


FIG. 8

FIG. 9

\$1,000,000's (modify: NR 0000950117-03-003583 0006) — 64									
Nine months ended June 30, 2003	June 30, 2003	Sept 30, 2002	Sept 30, 2002	Revisions to prior year plans		Net Charge/ Net Charge/	Deductions	charge	March 31, 2003
				charge	charge				
charge	Reserve	Reserve	Reserve	charge	charge	(reversal)	Deductions	charge	
						(reversal)			
18	104	367	106	106	(182)	(58)	(205)	48	
Employee separations									
Employee separations									
17	54	367	17	17	(144)	(109)	(139)	47	
Contract settlements									
Contract settlements									
0	395	483	49	49	(37)	12	(100)	0	
Facility closings									
Facility closings									
1	20	69	5	5	(9)	(3)	(46)	4	
Other									
Other									
36	573	1,069	181	181	(279)	(62)	(434)	36	
Total restructuring costs									
Total restructuring costs									
5								6	
Total asset write-downs									
Total asset write-downs									
41								70	
Total business restructuring charges (reversals) and asset impairments, net									
Total net charge (reversal) of business restructuring									
426	(323)	(456)	(e)					44	

Bold = Additions Data
Strike Through = Deleted Data
Underlined = Substitutions Data

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